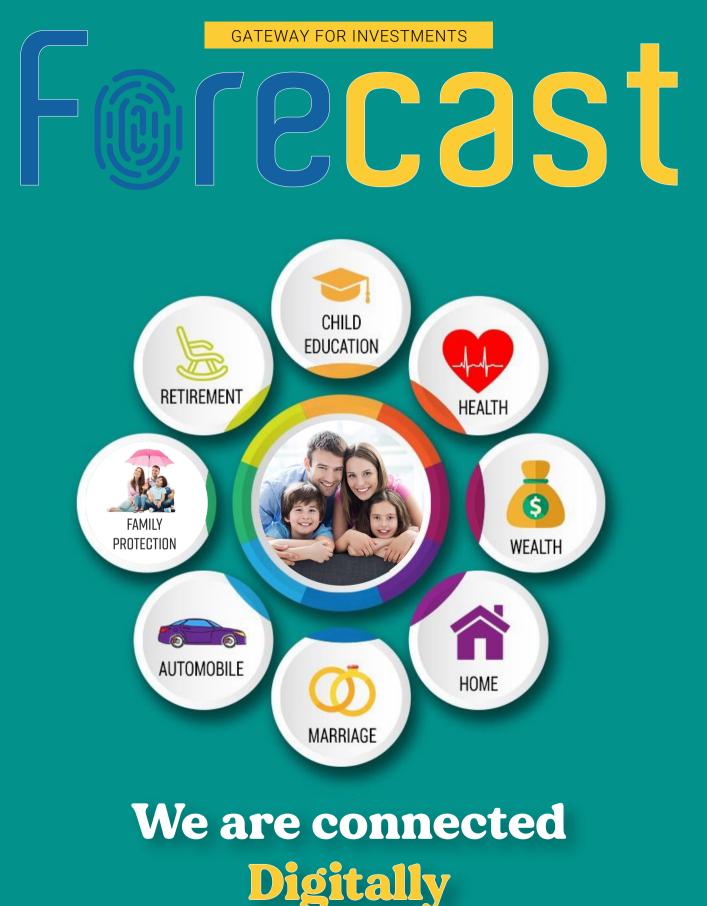
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FORECAST | VOLUME 12

EDITORS NOTE



K.CHINNADURAI CEO, KC Financial Services

Dear Friends,

Greetings!!! Hope you all safe and good. We are in the 2nd wave of covid, To break this pandemic chain we need to maintain the safe distance, Wear a Double mask, Clean your hands often, by doing regular physical exercises etc..



these are temporary remedies to safeguard ourselves. Many Scientist and medical experts have helped with vaccine and disturbed to public. Currently three Vaccines are available in india. Covi-shield, Covaxin and Sputnik-V. Vaccination is an important tool to help stop the pandemic. So Avail the good opportunity and get vaccinated. This would be the permanent solution to overcome this situation. We can register the vaccine slots through https://www.cowin.gov.in/ website.



Specially for clients we have conducted the vaccination drive in KC Financial services office premises, More than 100+ clients were benefited through the camp.

Stay Safe! Stay Home!! Stay Vaccinated!!!

While going outside take the necessary safety measures. Bv considering the welfare of the customers, Moved a step forward and digitally connected with you by offering the services like LIC premium Payment, Family protection plans, Health Insurance new plan & renewal, Claim supports, Mutual Fund Purchase / Switch / redeem, Deposits start up, Motor Insurance renewal, DEMAT account opening, Share Trading, Tax planning advices. Just give a call or mail to us we are here to provide a best service.

For Services Contact Call: 9043045161/9042045161 Mail: support@kcfs.in



TYPES OF HEALTH INSURANCE EVERYONE SHOULD KNOW FOR FUTURE.



Individual Health Insurance



Family Health Insurance



Group Health Insurance



Maternity Health Insurance



Senior Citizen Health Insurance



Critical Illness Health Insurance



Personal Accident Insurance

If you need any help or clarification. You can call us. We will guide you with the right health insurance for you and your loved ones

> மருத்துவ பாலிசி உங்களை செல்வந்தராக்காது. ஆனால் உங்கள் குடும்பத்தை கடனாளியாக்காமல் பாதுகாக்கும். உங்களுக்குத் தேவைபடாத போது Health Insurance வாங்குங்கள். ஏனென்றால், உங்களுக்குத் தேவைபடும் போது கிடைக்காமல் போகலாம்.



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LIFE GOALS. DONE. BAJAJ Allianz (1) Relationship Beyond Insurance







ESSENTIALS MUST BE INSULATED FROM RISK

Mr.R.Gopinath., CEO Gopast Centre for learning Pvt Ltd

Stephen Covey a renowned author says, "People are busy climbing ladders. Wait for a minute and see if the ladder is leaning on the right wall." For example in a corporate world, there is a competition on who gets promoted or elevated. Colleagues work at breakneck speed to impress upon their bosses, clients and investors about how sincere and competent they are. And when they finally climb the ladder and reach to the top, they feel that this is not what they really wanted to end up with. Broken families, Bruised relationships, Big cars, Big houses, Big work cabins, Big teams but feeling lonely up there.

Almost a similar scene exists in the investment world also. People want to become richer, and make it happen fast. When they hear about somebody else making big money from an investment opportunity, they would like to copy paste the same into their life. They read news and start following trends, throwing away philosophies to the wind.

There is almost a compulsion felt nowadays to take such decisions. The reason is that people earn well from their professions, but to image match with their richer counterparts in the society they spend like them. Savings ratios come down, leaving the only option of earning more through investment returns. We must also understand in this situation, if we have to earn more returns on our investments, much more than the treasury rates, then we will have to understand minimum 3 possible scenarios can emerge:

1) We may beat the treasury returns and end up with more money

2) We may end up with a diminished capital

3) We might have saved the capital but earned less returns than the treasury yield.

Let us not now debate on the probability rates between the above 3 possibilities. Let us for now learn that we should understand all the 3 scenarios are possible. But one question that arise again and again is: How are 2nd and 3rd scenarios possible, when historically that class of asset has given more returns than the treasury rates?

This happens because of the behaviour of two parties involved in this transaction. The first party is the investor and the second party is the market (Asset class).

Investors behaviour is influenced by aspects like

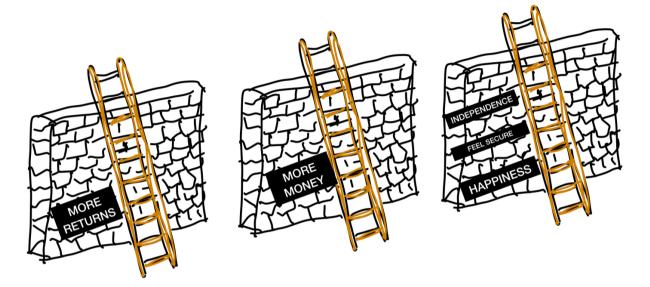
1) Media news/ analysis/predictions.

2) Investors limited knowledge of the scientific aspects like ratios, risk management.

3) Changes in the personal/family life, planned/ unplanned.

4) Emotions that obscure rationality

Let us go back to Mr Covey's question. On which wall your ladder is leaning?



When we ask our investors what do they expect on their investments?

The normal reply is, "Good returns" Meaning ROI.

Why would you need "Good returns"?

The normal reply is, "So that I can have more money".

Now I give them the choice between the above two "Good returns" and "Having more money" which is more important to you. After much pondering the answer is "Having more money" But the answer doesn't come so easily because people feel good returns alone can give more money and the worst is that people also believe that more returns will result in more money always.

Now comes the next question, "Why do you want more money at the end of the period?" The normal reply is so that i can use that money and be happy, feel secure, have independence.

Now the choice between

- 1) More returns
- 2) More money
- 3) Be happy

feel secure or enjoy independence. People mostly select the 3rd one that is be happy, feel secure and have independence.



01. What is EDLI, Kind of insurance scheme?

Employees Deposit Linked Insurance Scheme is an insurance cover provided by EPFO for private sector salaried employees. The Registered nominee will receive a lumpsum payout in the event of death of the person insured during the period of service. Maximum payout under EDLI is capped at Rs 700000

02. From the bank I have heard some Insurance scheme is available the minimum annual premium of 330. Could you please explain that briefly?

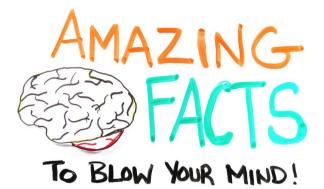
Yes, That scheme is called as Pradhan mantri Jeevan jothi Bima yojana. Available to the people in the age group of 18 to 50yrs ,the scheme will provide life cover of 2 lakh for an annual premium of rs 330.Its available to those who have a bank account and provided consent to their bank to join and enable auto – debit of premium towards the scheme. The premium will be deducted before 1 june.This cover will last for one year that is 1 june to 31 may.

Another scheme is available Pradhan Mantri Suraksha Bima Yojana. This is an accident insurance which is available to the people in age group 18 to 70 years. Annual Premium of just 12 will deduct by the bank automatically. This Risk coverage under the scheme is Rs 2L for accident death and full disability and 1L for partial disability.

03. I am 35 year old, Investing in RD for my yearly expense now bit worried about Reduction in RD Rate of Interest. Any other better option is available?

Yes .We can invest in liquid fund will provide the liquidity. These funds don't have a lock-in period. Like RD we can invest the amount monthly and earn the higher returns.





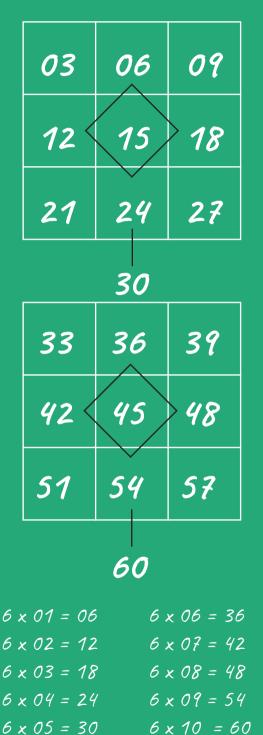
- 1. Elephants are the only animals that can't jump.
- 2. Like fingerprints, everyone's tongue print is different.
- 3. Wearing headphones for just an hour could increase the bacteria in your ear by 700 times.
- 4. Shark is the only known fish that can blink with both eyes.
- 5. An ostrich's eye is bigger than its brain.



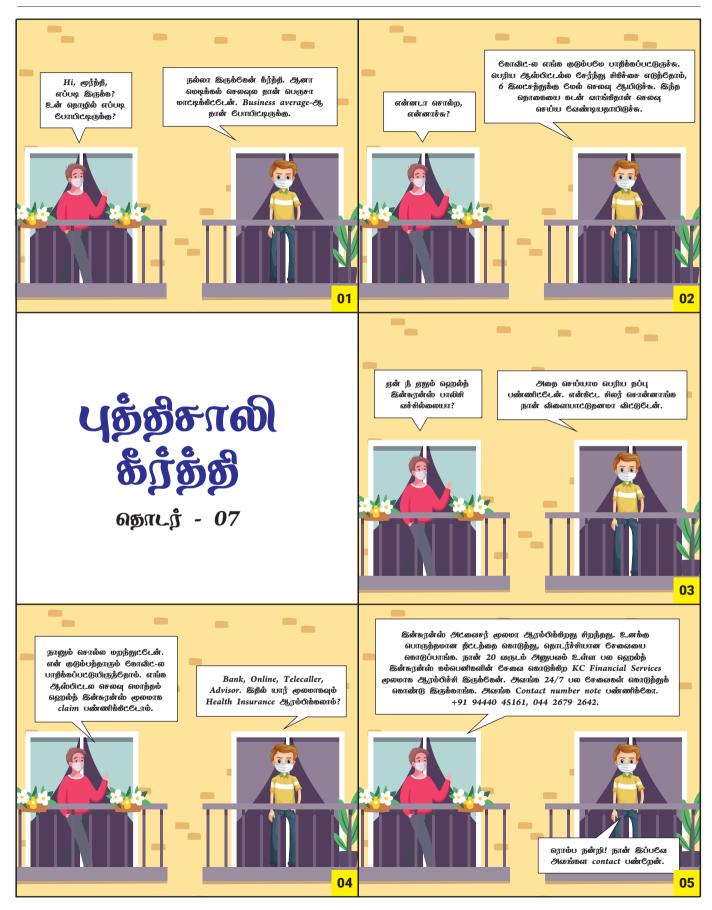
I have a tail and a head, but no body. What am I? What kind of room has no doors or windows? What begins with T ends with T and has a T in it?

Share your answers to 9444045161 or Support@kcfs.in & get attractive prizes

Maths Trips & Tricks 06 Times Table



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🥉 VIEWS ON DEPOSITS

HIGHEST INTEREST RATES ON FIXED DEPOSITS SCHEMES

FD Name	Rating	Interest Rate* (Upto)
LIC Housing Finance	FAAA by CRISIL, MAAA by ICRA	6.00%
HDFC Ltd.	FAAA by CRISIL, MAAA by ICRA	6.85%
Sundaram Home Finance Ltd.	ICRA MAA+	6.75%
Bajaj Finserv	FAAA by CRISIL, MAAA by ICRA	7.25%
ICICI Home Finance	FAAA by CRISIL, MAAA by ICRA	6.45%
Mahindra & Mahindra Financial Services Ltd	CRISIL FAAA	6.70%
Shriram Unnati Deposits	MAA+ by ICRA, FAA+ by CRISIL	8.65%
PNB Housing Ltd	CRISIL FAAA	6.95%
Time Deposits (Postal Deposit)	-	6.70%

* Highest rate including additional interest for Senior citizens, employees etc. wherever applicable.

* As of April 2021

You can buy Gold in paper form.

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- 📀 🛛 8 Year Tenure
- Obemat/Physical
- 📀 Earn Interest Half Yearly
- 📀 Safety No Storage
- 📀 Purity

AVAIL RS.50 PER GRAM DISCOUNT ON ONLINE INVESTMENT

2020-21 Series 03
May 31 - June 04, 2021

2020-21 Series 04 July 12 - 16, 2021

2020-21 Series 05 Aug 09 - 13, 2021

2020-21 Series 06
Aug 30 - Sept 03, 2021



HEAR FROM OUR CLIENTS



Services are excellent and professional.Timely intimation before due date. Easy to follow up and quick response. Friendly and well trained staffs and creates an amicable relationship. Conducting some recreational events like women's day. And took some social initiatives like conducting covid vaccination camp in office premises.

- Mr. Srinivasan, Process Engineer, Kellog Brown Root



WE'RE SOCIAL

KC Financial services was excellent and professional for guiding in process for customers needs with a diligent plan.I will continue to recommend your services to others in the future.

- Mr. Balakumaran, Senior Software Engineer, Temenos

KC Financial Services

A NOTE TO OUR DEAR READERS

"Forecast" is an investor awareness publication by KC Financial Services. Write your Feedback to support@kcfs.in or you can simply send a message.

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